

WHAT GOOD LOOKS LIKE - USING KPI'S, KCI'S AND KRI'S EFFECTIVELY

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BENEFITS OF GOOD SECURITY METRICS

- IMPROVE AND PROVE YOUR ORGANISATIONS SECURITY POSTURE
- IDENTIFY AND FIX ISSUES BEFORE THEY CAUSE A PROBLEM
- FIX THE CAUSE RATHER THAN JUST TREAT THE SYMPTOM
- HELP MAKE SURE YOUR CONTROLS WORK BY PROVING IT
- SECURE BY DESIGN IS GREAT BUT ONLY IF YOU CAN PROVE IT IS SECURE THROUGHOUT THE CONTROLS LIFETIME
- ENABLES STRATEGY – AFTER ALL HOW DO YOU DEVELOP STRATEGY IF YOU DON'T KNOW WHAT NEEDS DOING?

WHAT ARE KRI'S, KCI'S AND KPI'S

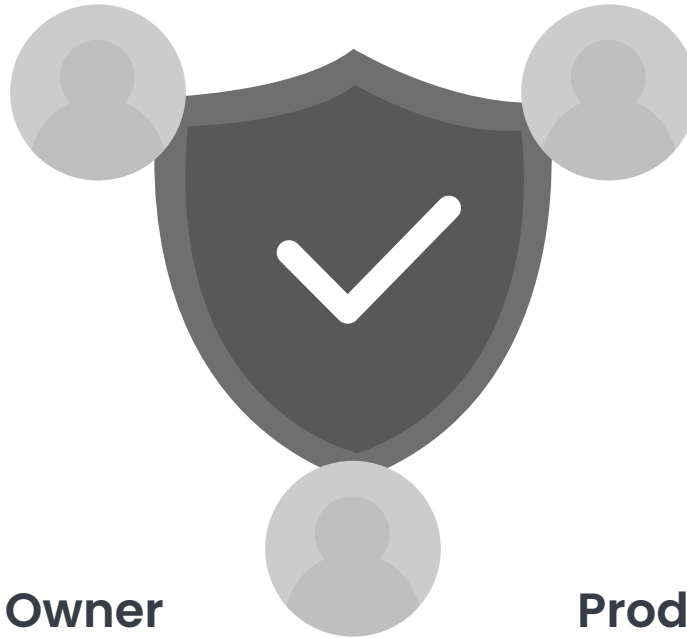
- KEY CONTROL INDICATORS – ARE WE IN CONTROL?
- KEY RISK INDICATORS – HOW IS OUR RISK PROFILE CHANGING AND IS IT WITHIN DESIRED TOLERANCES?
- KEY PERFORMANCE INDICATORS – ARE WE ACHIEVING OUR DESIRED PERFORMANCE LEVELS?

Who is your Audience

Metrics need to developed for the audience. This is where Business Attribute mapping and domain modelling comes in handy because these tell you what is important to the stakeholders you are targeting with the metrics.

Senior Stakeholders

- Are we protected against?
- You need to reduce cost. Find me x\$.
- New regulation requires us to...?



CISO

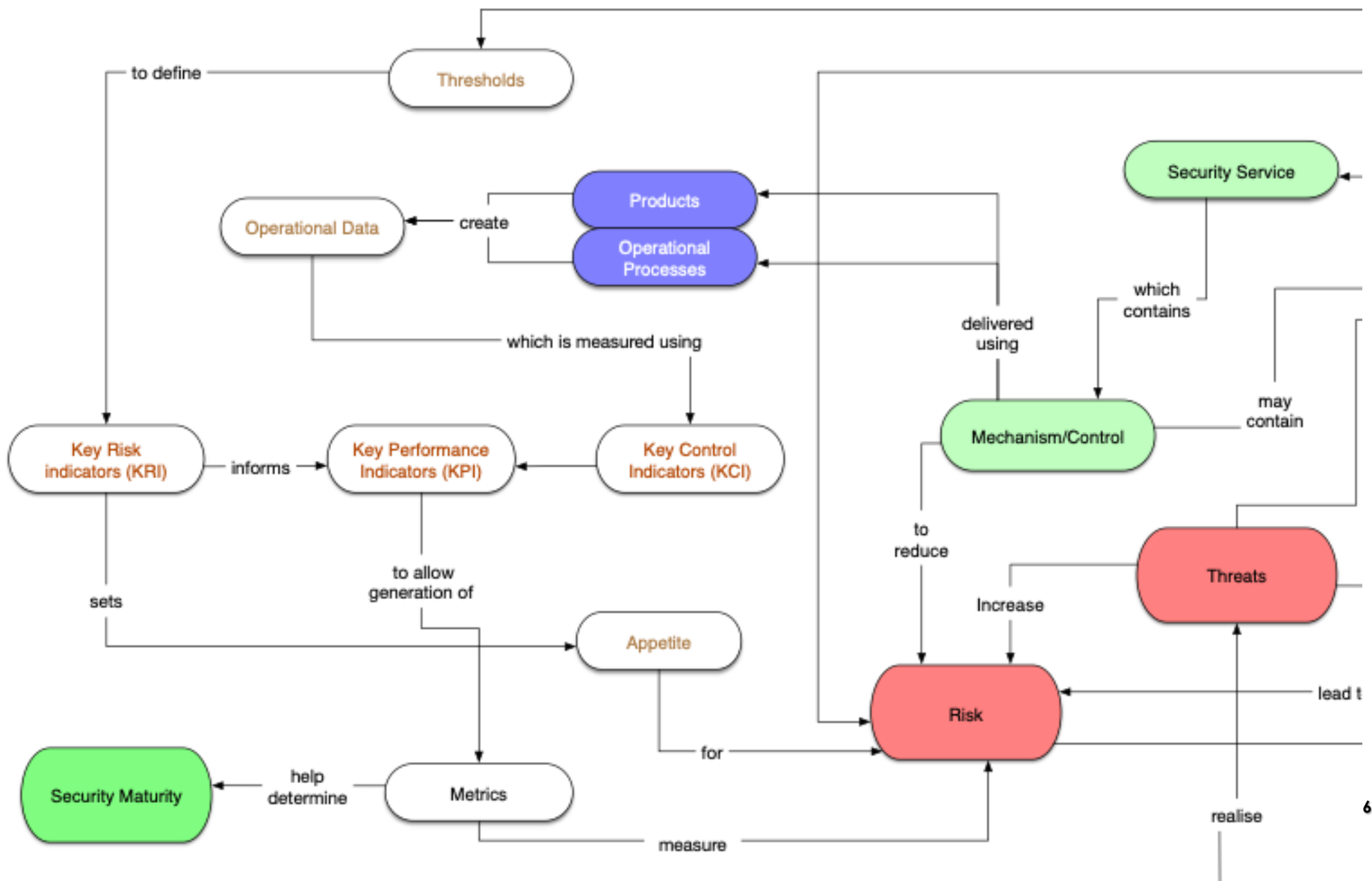
- Are we managing the risk effectively?
- Where can we find savings without increasing risk?
- Am I getting value for money from x?

Capability or Service Owner

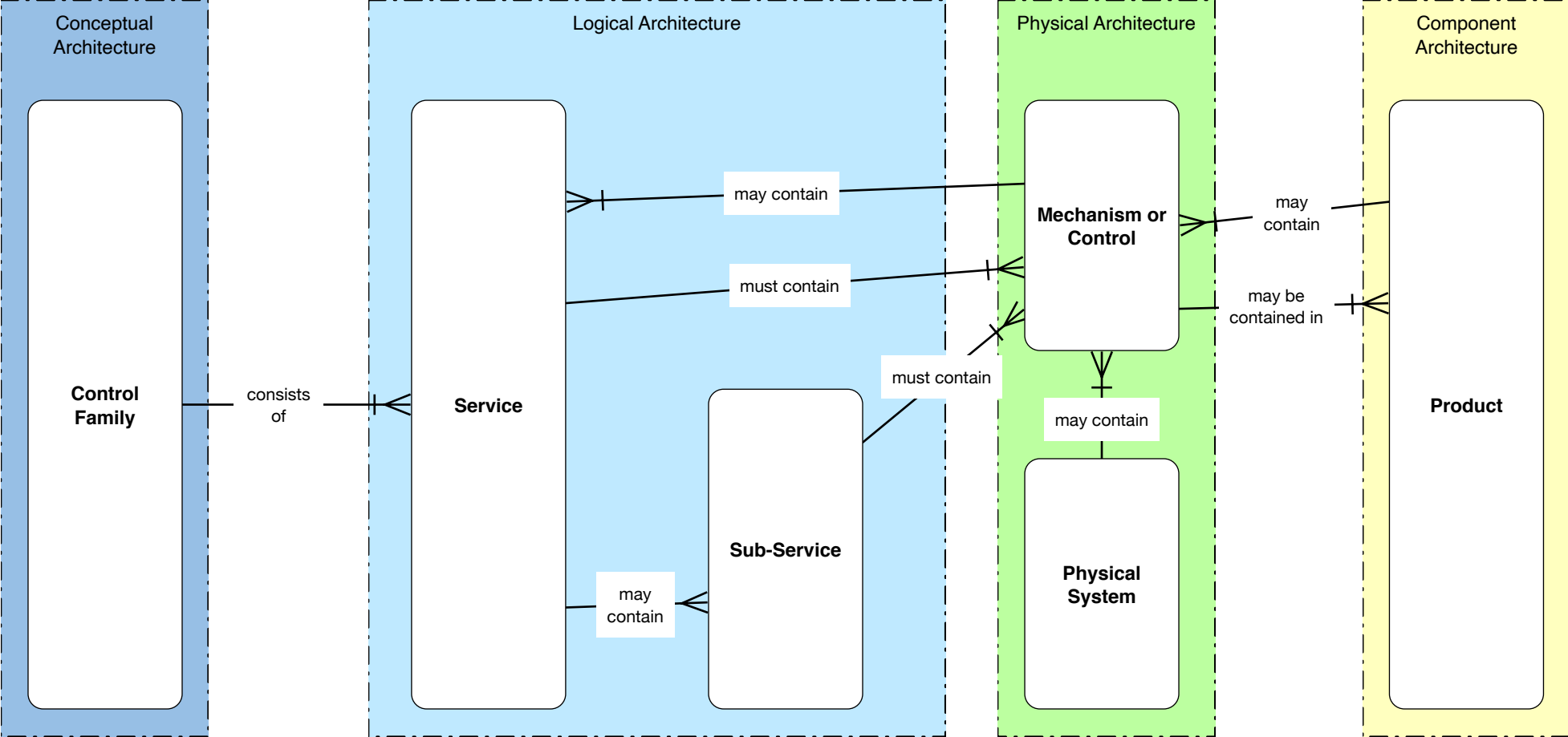
- Are all products performing as expected?
- Have we covered everything we need to?
- Do we have the right resource profile?

Product Owner

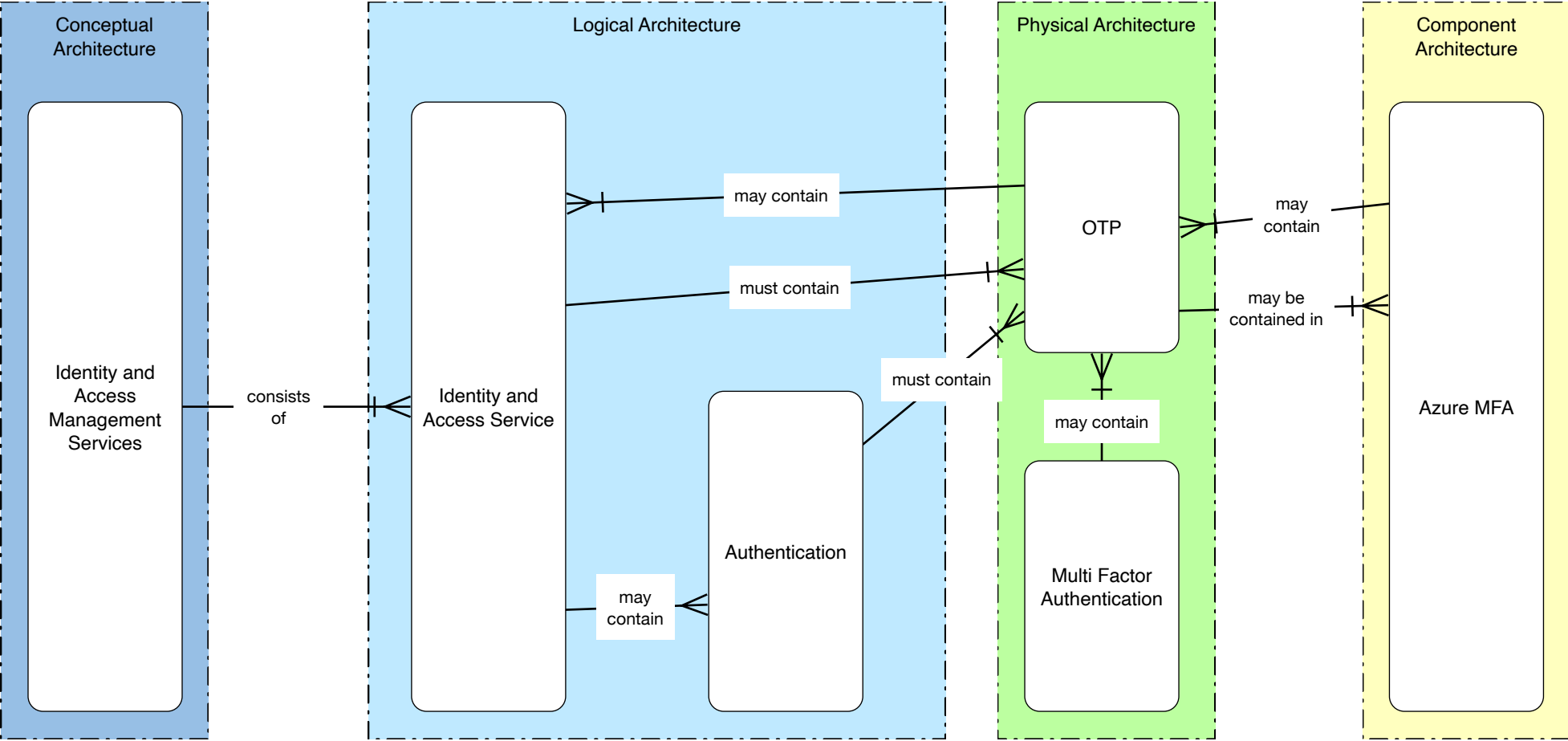
- Is it working?
- Do we have complete coverage?
- Are we up to date?
- Are we keeping up with faults and service requests?



Different Stakeholders want to know different things from different layers in the architecture



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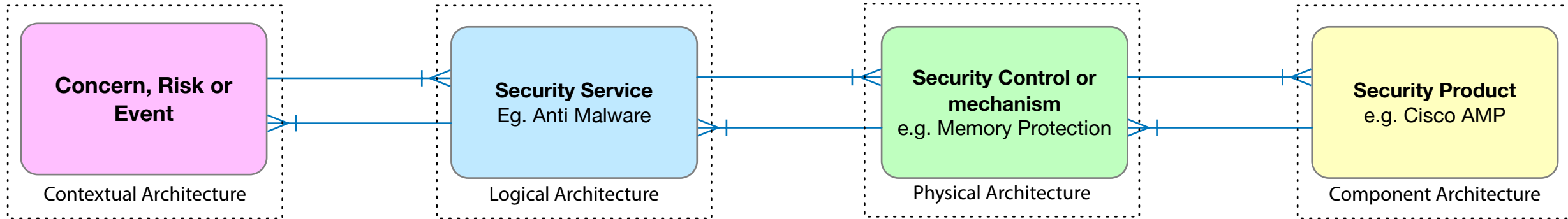
Where most organisations fail

Our senior stakeholders want to understand if we are prepared

The CISO usually only has part of the picture so can't honestly answer

We don't recognise or measure this

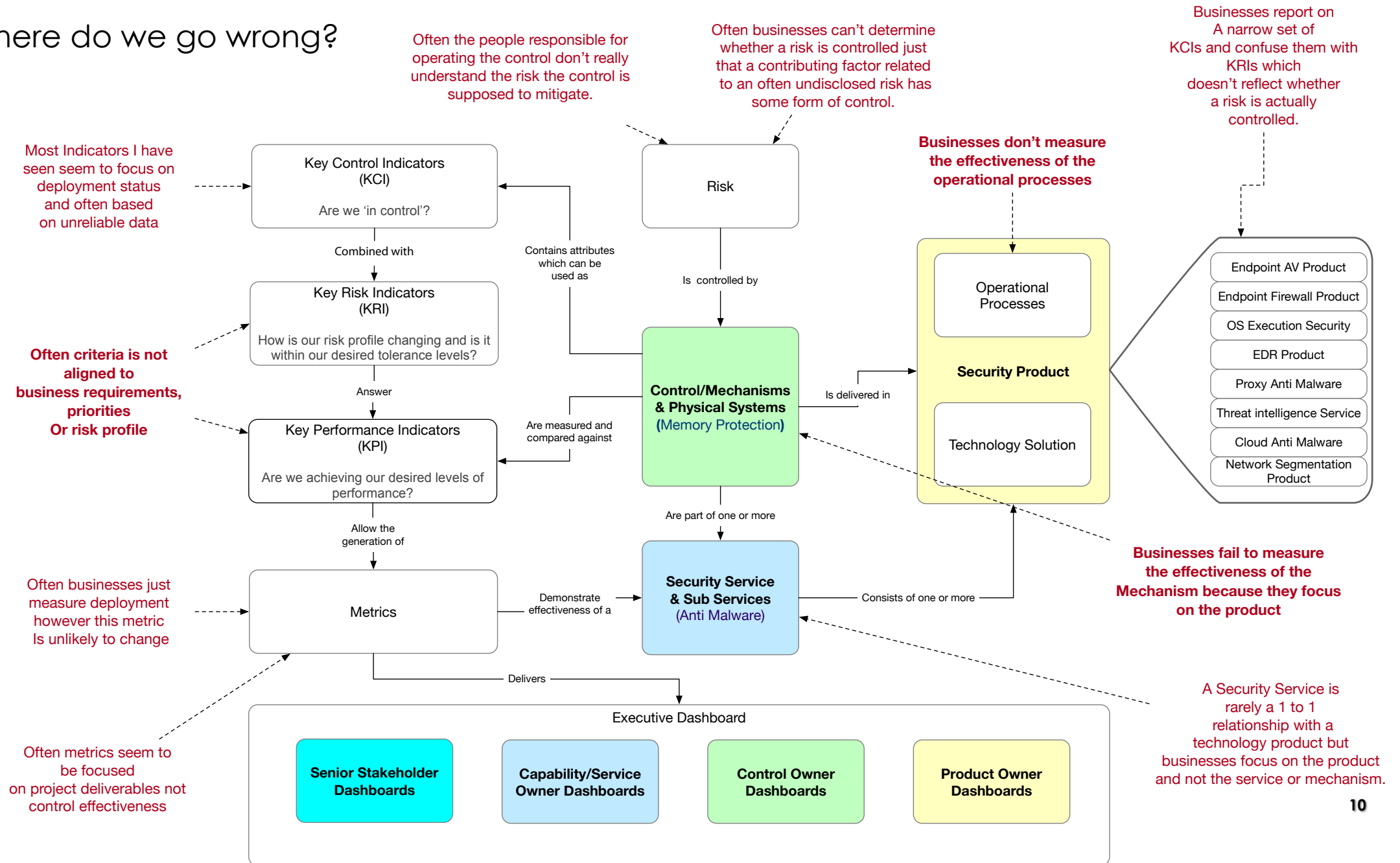
We try to answer the question using this



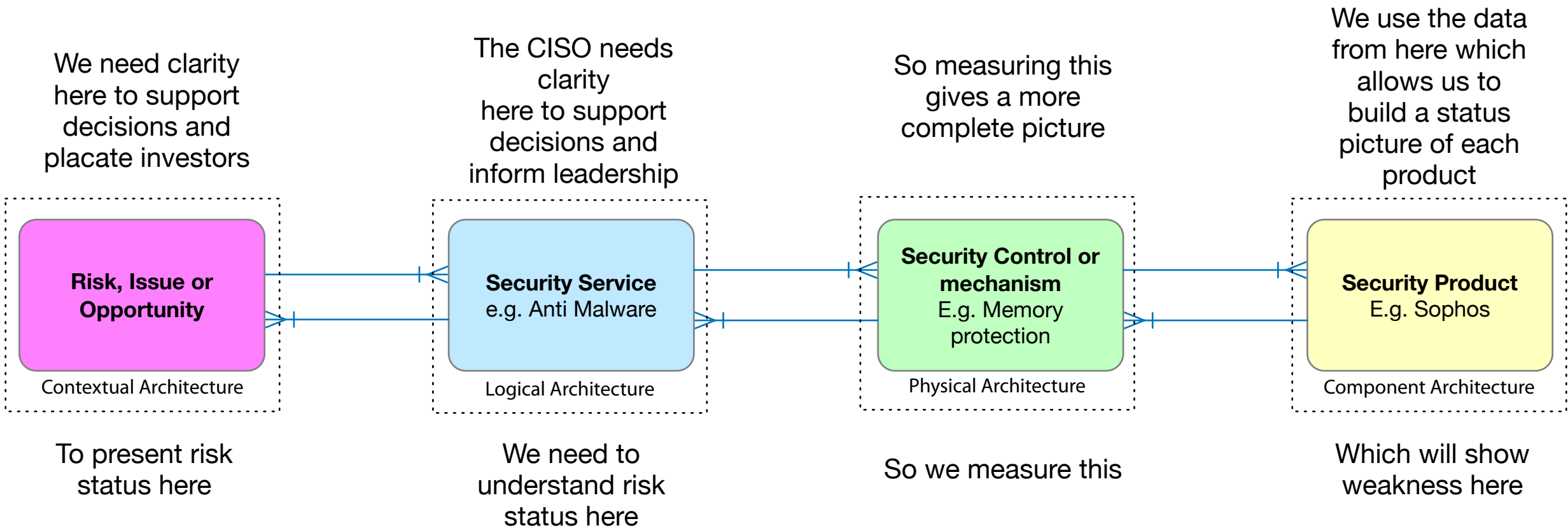
We don't understand the status of this

We fixate on this

So where do we go wrong?



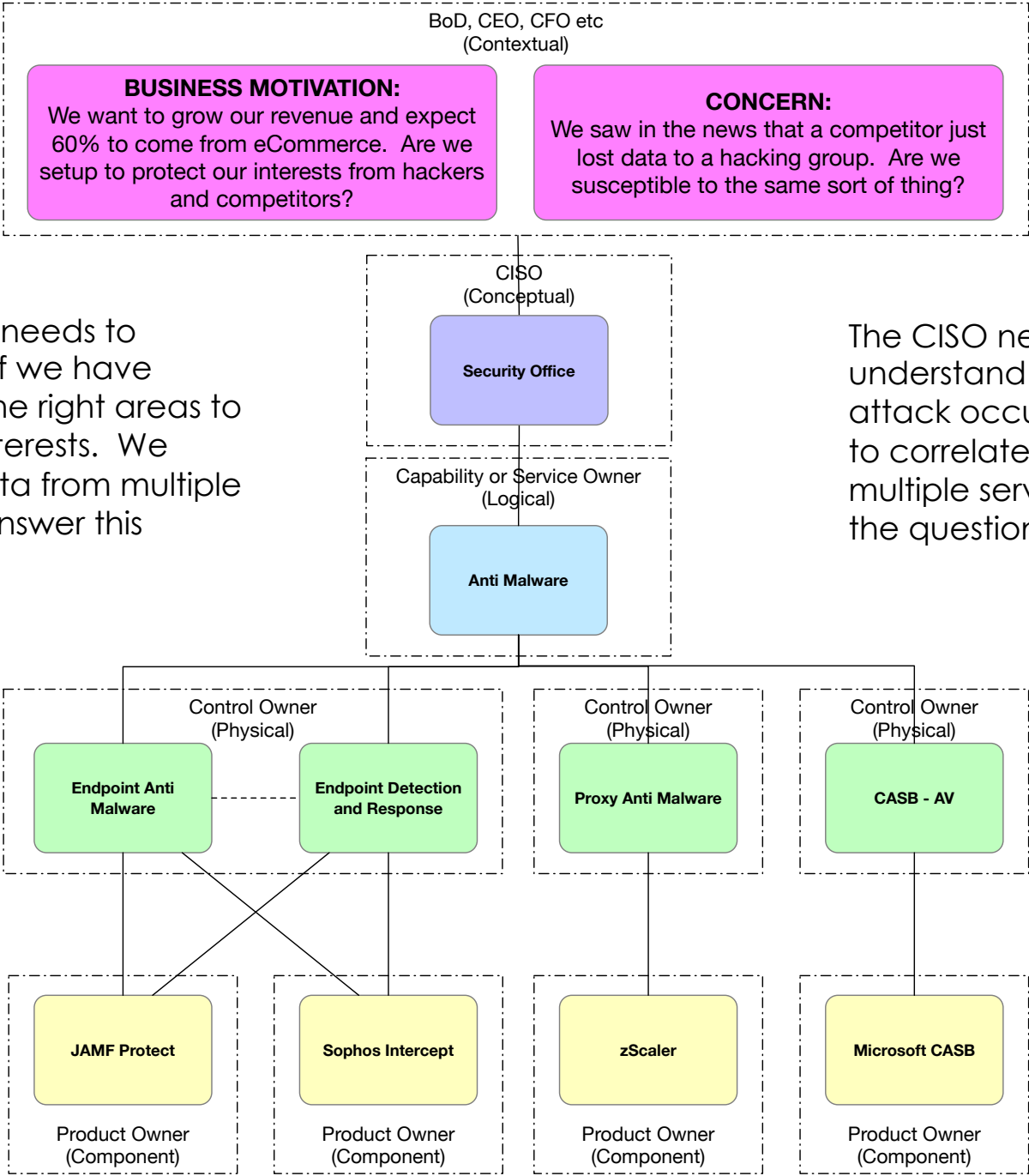
So what's the answer



Lets work through an example to show how we need to look across the security landscape to obtain the answers.

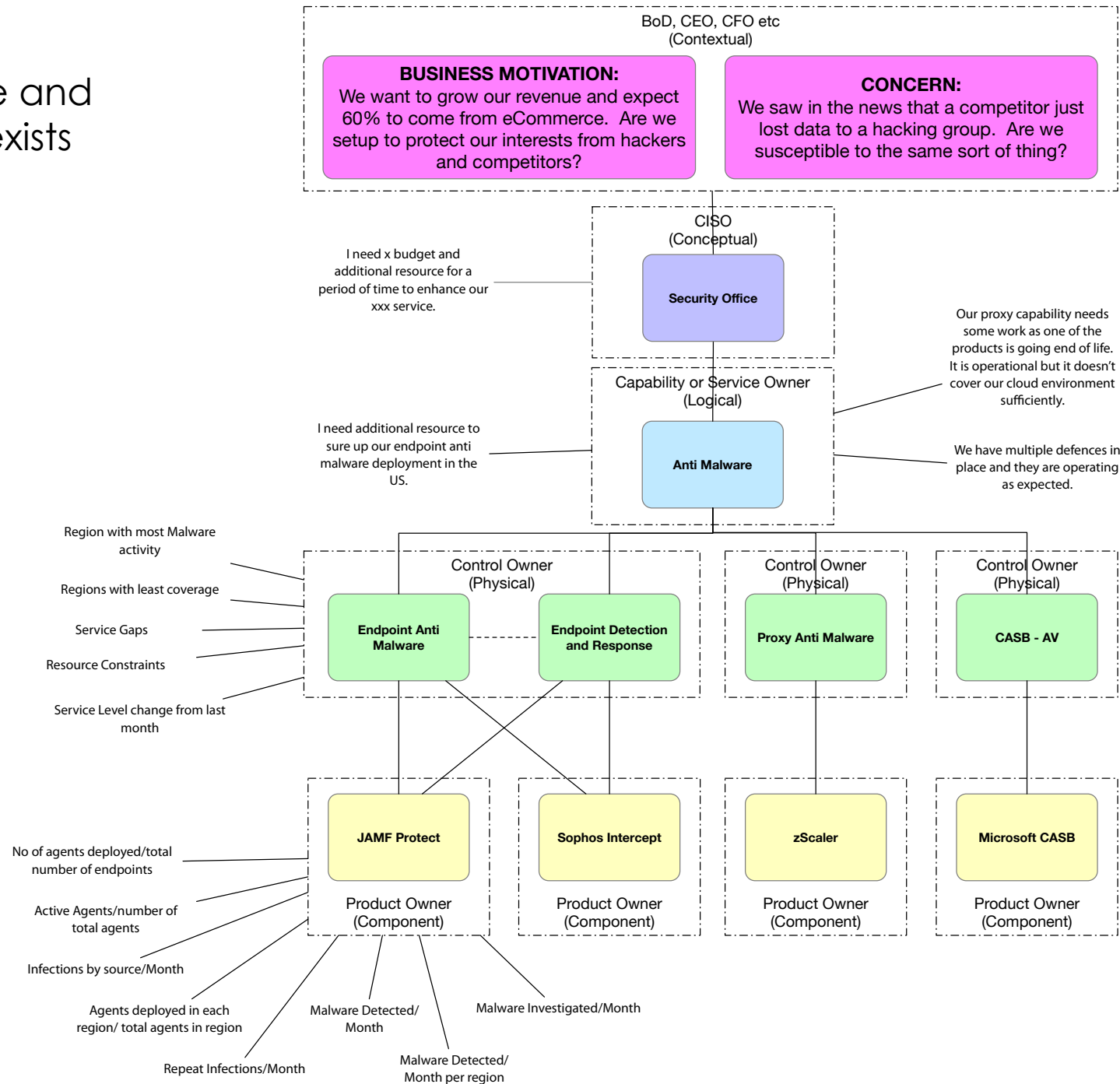
The business needs to understand if we have invested in the right areas to protect its interests. We correlate data from multiple services to answer this question.

The CISO needs to understand the how the attack occurred and needs to correlate data from multiple services to answer the question accurately.

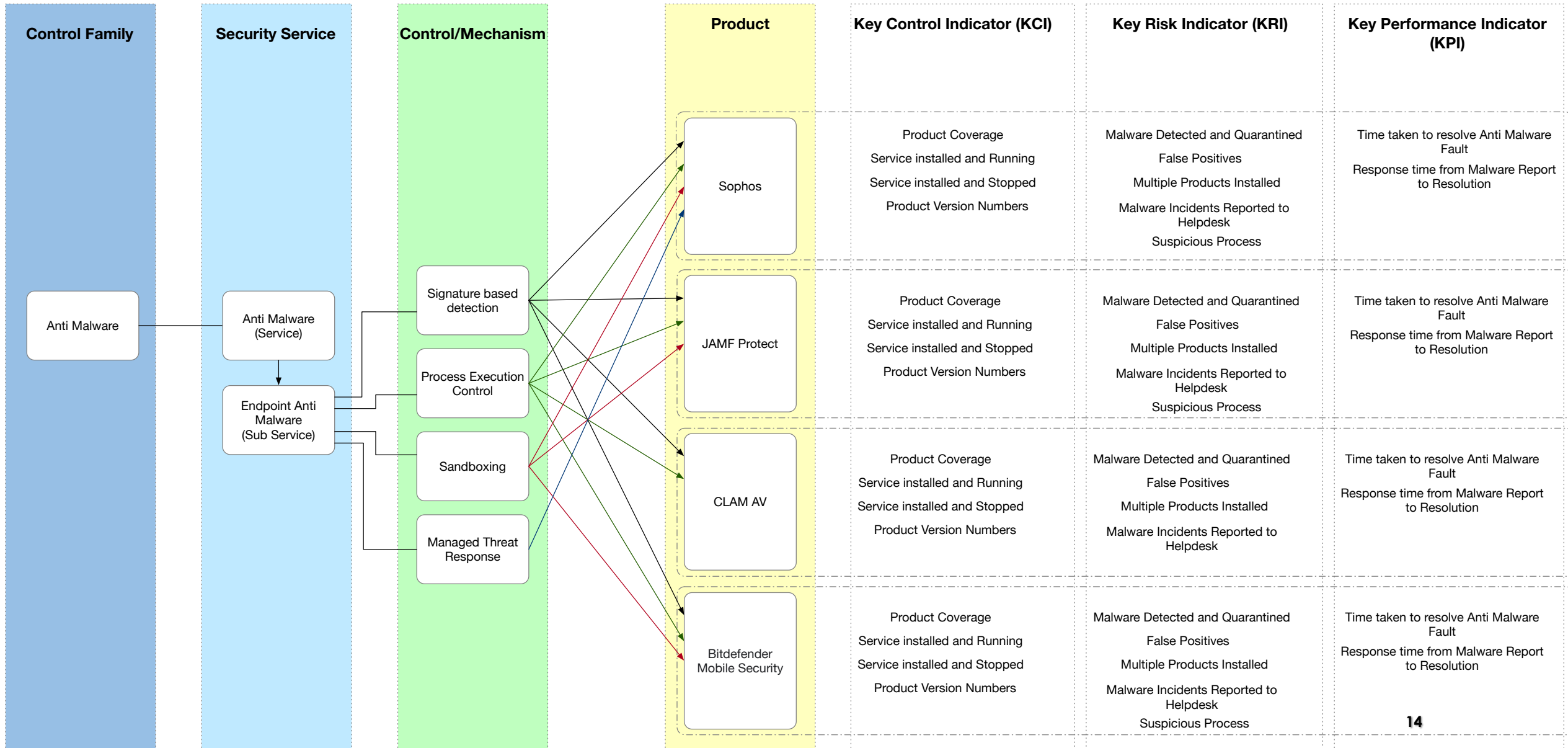


Incomplete limited sample to aid understanding

The Metrics allow us to answer with confidence and authority. Traceability exists through the layers.



I still don't get it – Where do KRI, KCI and KPI's come into play?



Example Key Control Indicator for Anti Malware

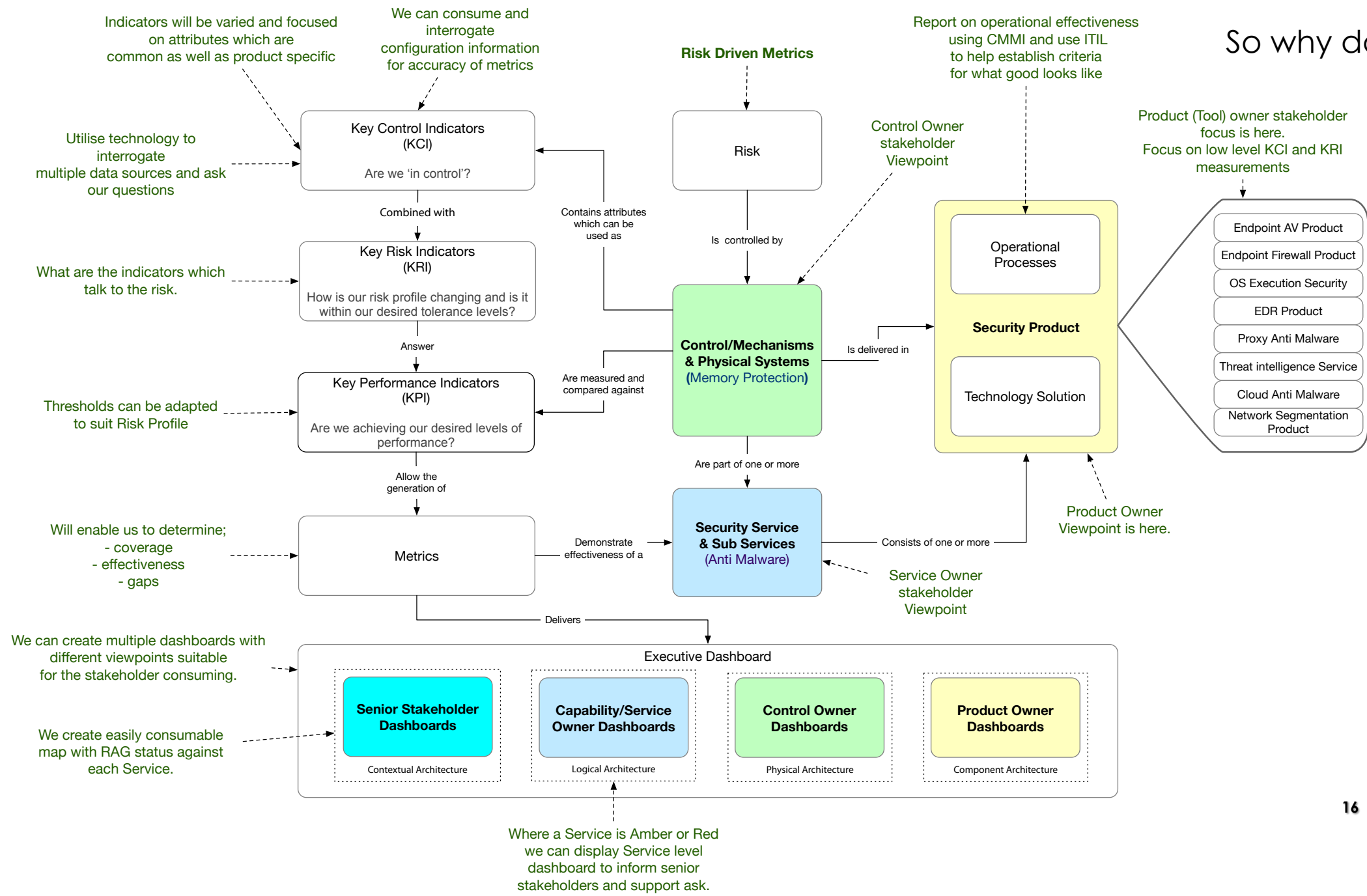
<p>Endpoints with Multiple Anti Malware software package installed.</p>	<p>All endpoints with more than one Anti Malware product installed. This will inform of the of the following scenarios; 1.The machine has had a virus incident in the past and specialised removal software has been employed to remove it. 2.When the corporate AV software was installed the legacy package was not removed or failed to remove properly. 3.A secondary package is present as it will co-exist and provides additional protection over and above the primary tool.</p> <p>In general endpoints do not require more than one anti virus product installed and more often than not multiple anti virus products will create problems as they will conflict with each other.</p>	<ul style="list-style-type: none"> •Total Managed Endpoints with more than 1 AV - Number of endpoints / Total number of managed devices - => 10% RED •Total Managed Windows Servers with more than 1 AV - Number of Windows Servers / Total number of managed Windows servers - => 10% RED •Total Managed Linux Servers with more than 1 AV - Number of Servers / Total number of managed servers - => 10% RED •Total Managed Laptops with more than 1 AV - Number of Laptops/ Total number of managed servers - => 10% RED •Total Managed Macs with more than 1 AV - Number of Macs / Total number of managed Macs- => 10% RED 	<ul style="list-style-type: none"> •Total Managed Endpoints with more than 1 AV - Number of endpoints / Total number of managed devices - <10% AMBER •Total Managed Windows Servers with more than 1 AV - Number of Windows Servers / Total number of managed Windows servers - <10% AMBER •Total Managed Linux Servers with more than 1 AV- Number of Linux Servers / Total number of managed servers - <10% AMBER •Total Managed Laptops with more than 1 AV - Number of Laptops / Total number of managed servers - <10% AMBER •Total Managed Macs with more than 1 AV - Number of Macs/ Total number of managed Macs - <10% AMBER 	<p>< 5% GREEN</p>
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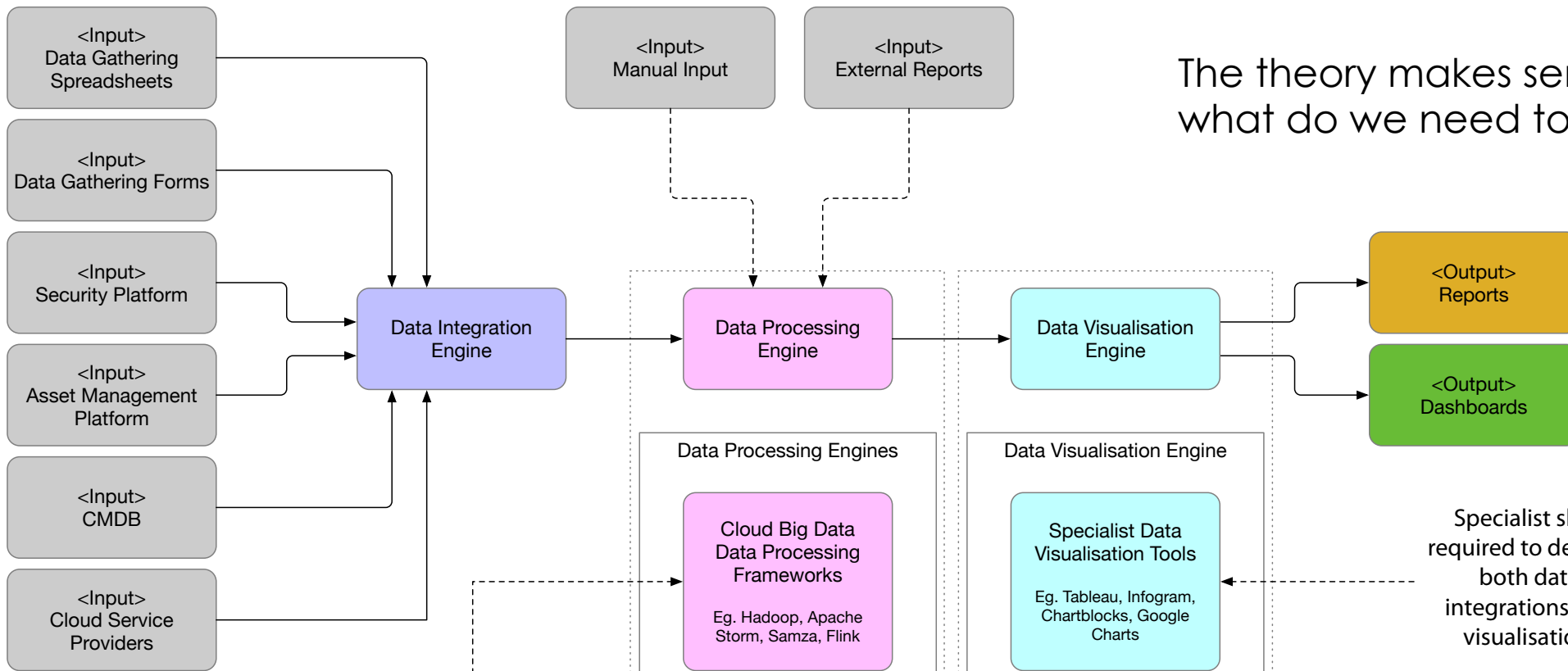
Example Key Risk Indicator for Anti Malware

<p>Malware Detected</p>	<p>Demonstrates control effectiveness and if the numbers fluctuate broadly could indicate the following;</p> <ul style="list-style-type: none"> •The product has improved and we are catching more •Malware attacks have increased •Perimeter defences are performing better/worse 	<p>10% fluctuation of average</p>
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If we correlate with other data points we can tell different stories.

So why do this?





The theory makes sense but what do we need to deliver it?

Roll your own - takes longer and specialist skills

Vendor supplied analytics is ready to go but often what you see is what you get. Little to no customisation is possible.

Focuses on the Product not the Service/Control.

Specialist skills required to develop both data integrations and visualisation.

Vendor supplied visualisation is ready to go but often what you see is what you get.

In Summary

I have tried to provide a framework for evidence-based management to enable organisations to build a comprehensive metrics program in a structured way based on SABSA foundations. Its now up to you to roll your sleeves up and begin.

The reality is that a metrics program which provides the value described across your security landscape would take considerable time to build in its entirety, but early benefits could be easily be achieved with limited budget and simple tooling. To succeed:

- Plan the program;
- Focus on one service at a time;
- Define your indicators first; and
- Build out the tools you need to obtain and process the data.

Prove the value with one service first then expand.

Don't forget you can also report on opportunities in the same way by using Key Opportunity Indicators (KOI)

Quote : "What's measured improves"
— **Peter Drucker**

Questions?

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These slides and other goodies – <https://www.assuredcontrol.com>

I am willing to provide the layered source diagrams for you to modify and use. They are in Omnigraffle format but I can convert to Visio. Just email and ask.